SOUTH CAROLINA DEALER SERVICES

# QUALITY ASSURANCE

OVERVIEW



# Agenda

**1** Current EVR Status

2 New QA Program

3 Timeline

4 DMV Updates



### **EVR Today**

- 3 Current Service Providers
- Only 2 transactiontypes allowed:
  - Title & Reg
  - Title Only
- Documents must be mailed to Blythewood for review prior to approval and title issuance
- Suspense issues happen frequently
- Can be delays in lienholders, customers or dealers receiving titles in a timely manner

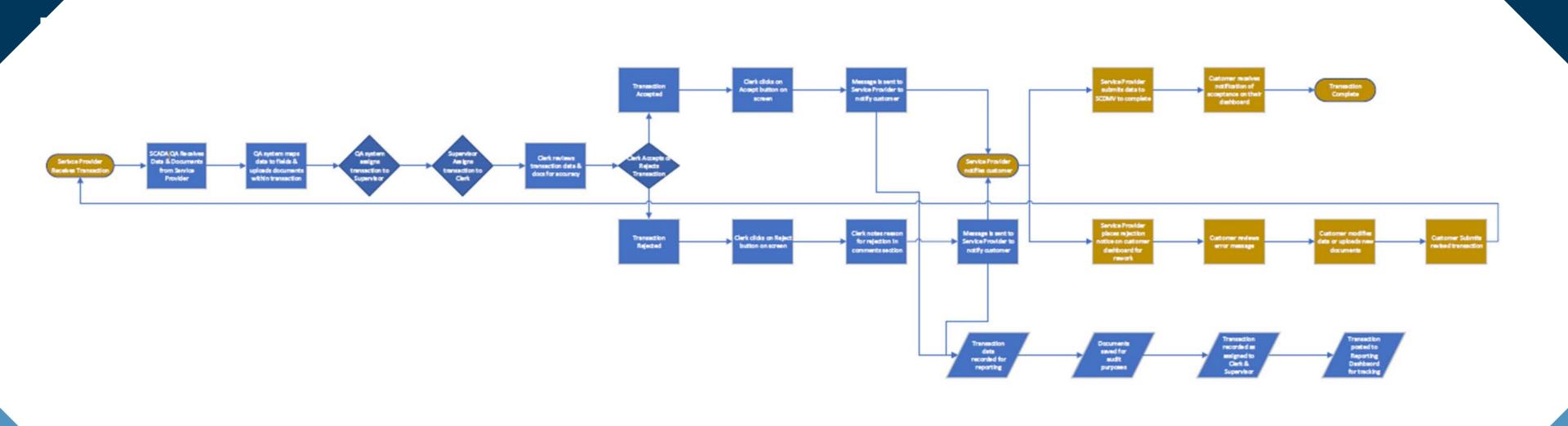


## QA Program

- New process to ensure accuracy of titling data to the DMV
- Data and documents will be reviewed prior to the DMV receiving the final transaction data
- Benefits:
  - Accurate title issuance the first time
  - Faster title issuance and lien placement
  - Allows for expanding transaction types in EVR



## QA Program Process Flow



### Focus of QA

SCDS will review the transactions for the following:

- Accuracy of electronic data vs paperwork
- Signatures on documents and POA executed correctly
- Correct forms are submitted for the transaction type
- Documents are clearly scanned

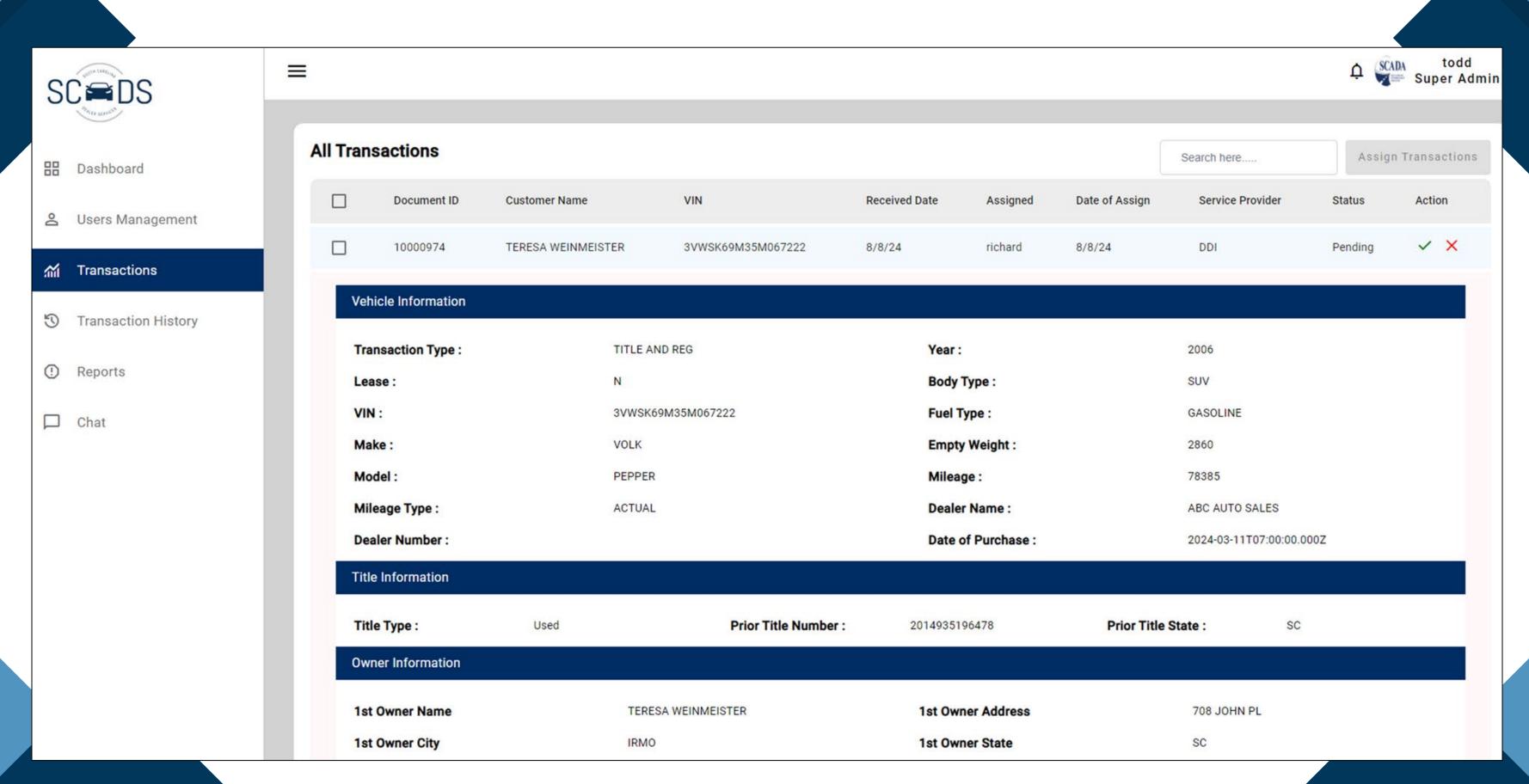
## Approvals or Rejections

Transactions will be Approved or Rejected based upon the review

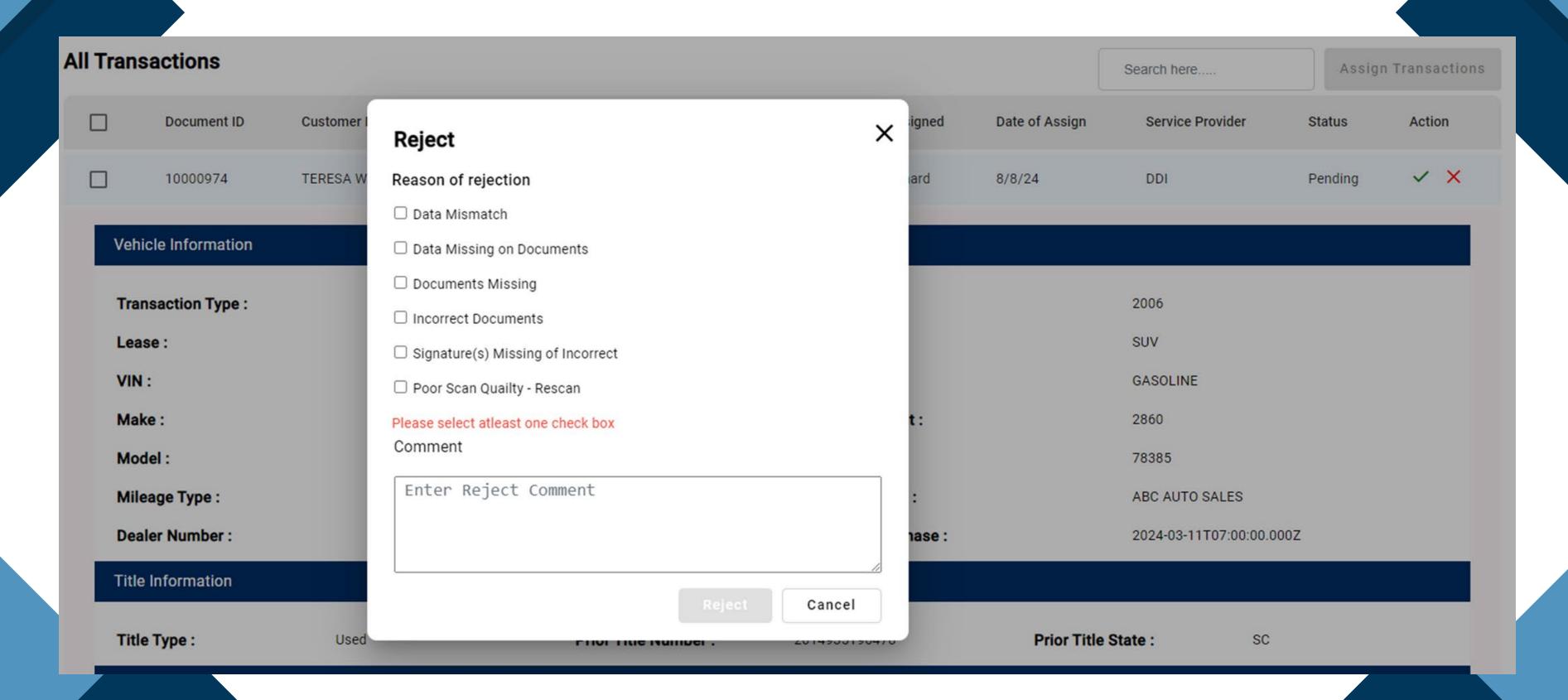
The following are the categories for rejection:

- Data Mismatch
- Data Missing on Documents
- Documents Missing
- Incorrect Documents
- Signature(s) Missing or Incorrect
- Poor Scan Quality

## System View



## System View



#### Common Errors

As the pilot program has moved into its 2nd phase, and more dealers are being added, QA is noticing the following as common causes for rejection:

- Incomplete fields on the Form 400, especially prior title state &#, empty weight and Fuel Type
- Purchase Date must match in EVR and Form
   400
- Lienholder missing in either EVR or Form 400
- PTO: if there is a lienholder, an "Amount" must be listed in that section and the lienholder listed
- PTO: must include a signature in the plate box

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#### New Fees

Act 51 requires 2 new fees for the QA process. Both fees are allowed to be able to pass on to the consumer since they are state mandated. These fees can be added to the Electronic Titling Fee, if you are charging that or included in the Closing Fee.

\$5.00 Electronic Document Fee – this is a one time fee paid to the DMV

\$5.00 QA Fee – this fee is charged each time a transaction is reviewed by QA but can only be collected from the customer once.

#### DMV Mandates

The DMV has not been consistent on its paperwork requirements.

SCDS has been mandated by the DMV to enforce their paperwork

standards with a 95% accuracy rating. Please realize what has been approved as recently as last week, may not be going forward.

The list of documents required for a titling transaction has been included in the latest Dealer Connection on www.scdmvonline.com under: Business Customer > Communications section. Please follow these guidelines, especially for Proof of Residency on the MV-93 or MV-94.

## Changes Time line

- September 23rd Pilot Phase 1 Launched
- October 21st Pilot Phase 2 Launched
- November 18th- Mandatory Go Live for all Dealers
- Early 2025 Addition of other Transaction Types (Duplicate Titles, Personal Plates, Military Plates, Courtesy Deliveries, etc.)

The DMV's goal is for a dealer to never have to visit a branch office again

#### Resources

SC DMV Updated Titling Presentation

SC DMV Titling Class-November 15

SCDS Frequently Asked Questions

#### **DMV UPDATES**



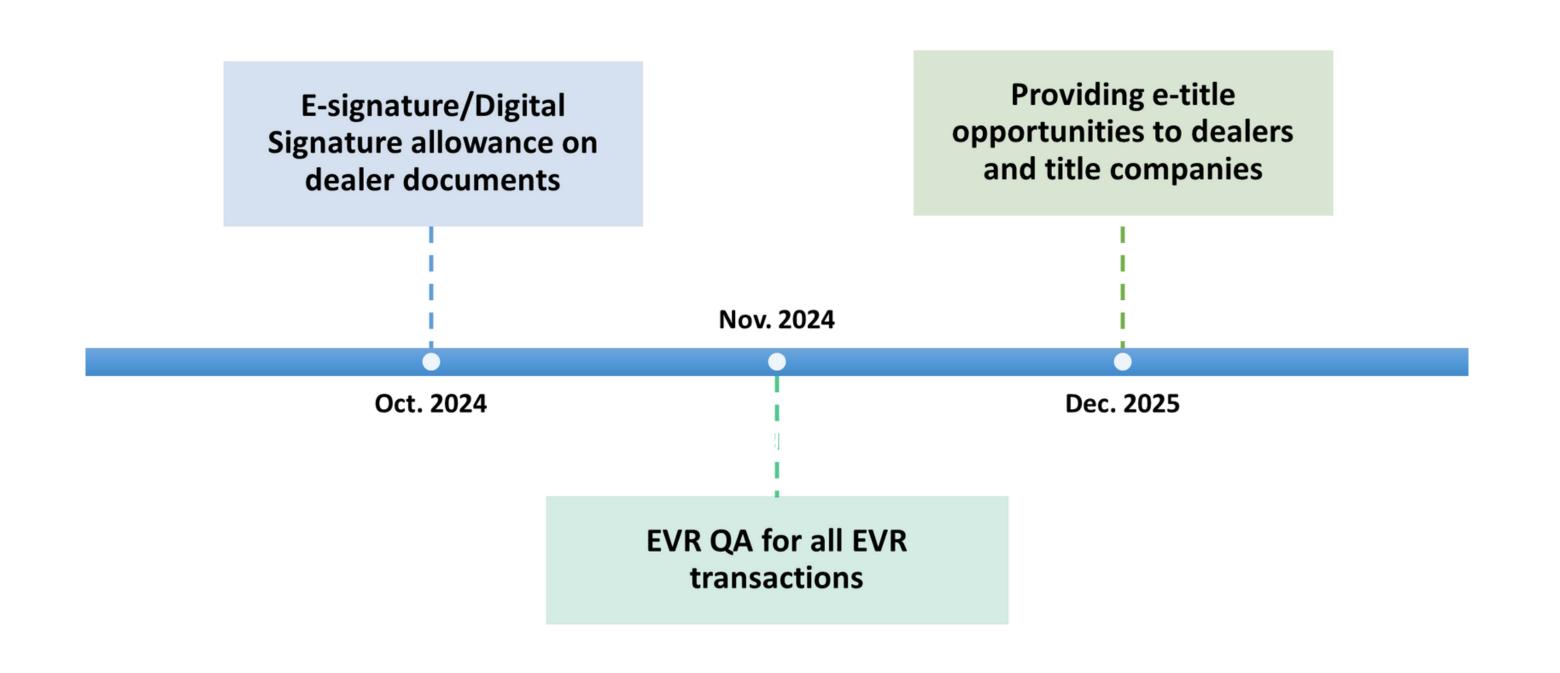


## ElectronicSignature

The SC DMV is working to accept electronic signature for titling documents.

- On what forms will eSignatures be allowed?
- What is the expected date for eSig/Digital sig?
- What systems can be utilized? DocuSign, DropBox Sign, others?
- Can Dealers upload signed packets directly into the Service Provider's system?

# Upcoming DMV Initiatives



#### DMV Email Boxes of Note

We recommend utilizing our website https://www.scdmvonline.com as most information can be found here

For questions relating to EVR Transactions contact your EVR Service Provider first. If additional assistance is required, contact the applicable SCDMV office.

For questions relating to IMF please e-mail: <u>cartaxes@scdmv.net</u>

For questions relating to Act 51 of 2023: act51questions@scdmv.net

For questions relating to EVR: vehicle.compliance@scdmv.net

For QA Rejection Disputes only: <u>EVRQARejectionDispute@scdmv.net</u>

All other dealer related questions: Dealer Licensing – (803) 896-2611